

Leading in Tough Times – John C. Maxwell

PMITLH – Book Club

13 March 2025

Values – page 16

- If interested in leadership, what are your reasons for serving others? Determine your why.

Change – page 29

- What are your thoughts on change? Do you embrace change? Do you think innovation requires change? What about making changes for change's sake?

Momentum – page 36

- How do you use momentum to achieve your personal and professional goals? Are you creating an environment where your team is motivated?

Grow other Leaders – page 41

- If you are in a people manager role, are you taking steps to grow your team? How do you demonstrate you care for your team and about people? Do you appreciate people's differences? Are you providing resources for learning, advancement, mentorship?

Motivation – page 61

- What are some ways you motivate others despite obstacles and in challenging times? Do you model motivation? What qualities do you want in your team and how do those compare with your own qualities?

Strategy – page 91

- Do you seek new ways of doing things? Are you making decisions to move yourself and team forward each day?

Communication – page 98

- How do you create an environment where people can ask questions? Do you have an open ear policy? Are you asking good questions like “What do you think?” and “What do you need?”

Decision-Making – page 112

- Do you see the bigger picture as a leader? Are you looking ahead? How do you prepare for pressure? What are some ways to make good decisions under pressure?

Next Steps:

Determine What You Stand for and Value – page 15 & 16

- **Challenge Activity:** Maxwell encourages us to live our values each day regardless of our feelings or external conditions. Begin this activity by writing down everything that is important to you. Think through your professional and personal life to determine your list of values. Write a descriptive statement next to each value and how you intend to apply the value. Compare the values to your actions each day and note when your values matched your actions and when they didn't.

Increase Motivation through Encouragement – page 76

- **Challenge Activity:** “Mother Teresa said, ‘Kind words can be short and easy to speak, but their echoes are endless.’ Maxwell states, “people enjoy affirmation from a peer but really value it from their leader.” For the next week, say something encouraging to someone on your team, your family, and/or in your community each day. Watch how the person responds. Do they want to get more done? Are they more passionate about their work?